

# Supplier evaluation

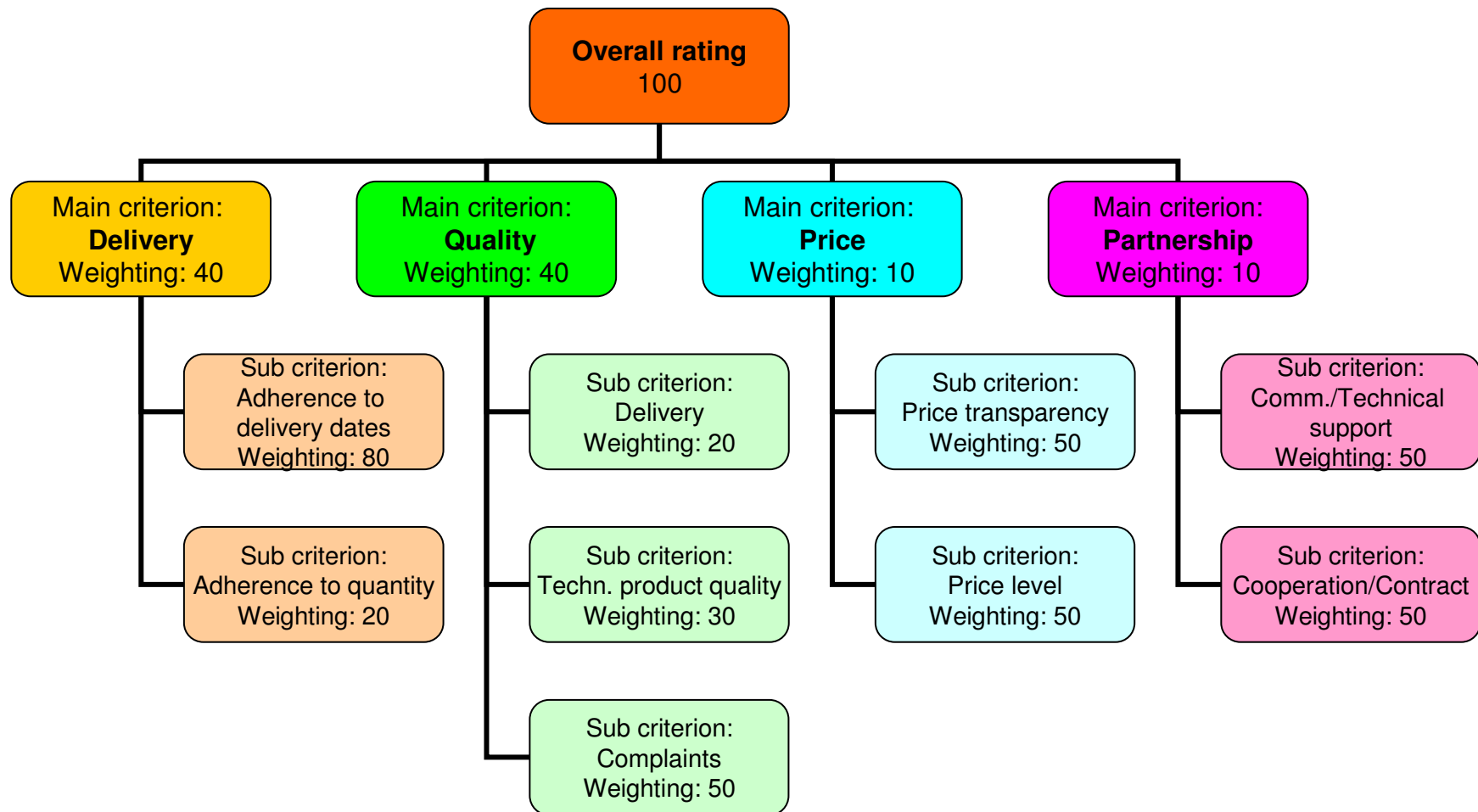
## Further Explanations



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# Development



**A-Supplier: 85 – 100 points / B-Supplier: 70 – 84 points / C-Supplier: 0 – 69 points**

# Delivery

## Adherence to delivery dates

<b>More than 5 days early</b>	<b>80</b>
<b>4 days too early to 3 days late</b>	<b>100</b>
<b>4 to 7 days late</b>	<b>50</b>
<b>More than 7 days late</b>	<b>0</b>

## Adherence to quantity

<b>Full delivery</b>	<b>100</b>
<b>Partial delivery</b>	<b>50</b>

The delivery on schedule of the goods is registered through the adherence to delivery. The measurement is the difference between delivery date by the supplier and the first confirmed delivery date. The data collected during the period grades are combined and averaged over the evaluation period to an average overall rating for the deadlines.

The measurement of the adherence to quantity provides a comparison of the accuracy of the delivered quantity and the ordered quantity (full or partial shipment). Rated each individual goods item. The assessment period is an average calculated over all individual grades as part of overall grade of this criterion.

# Quality

## Delivery

<b>Everything in order</b>	<b>100</b>
<b>Shipping papers are missing</b>	<b>50</b>
<b>Inadequate packaging, packaging is not according to packing instructions</b>	<b>0</b>

## Technical product quality

<b>Receipt</b>	<b>100</b>
<b>Conditional receipt</b>	<b>50</b>
<b>Rejection</b>	<b>0</b>

## Complaints

<b>Twice delivered, under or over delivered</b>	<b>50</b>
<b>Defective product, wrong product, specification is not achieved</b>	<b>0</b>

The fulfillment of the qualitative requirements of the delivery of sample and serial deliveries is assessed. The number of complaints are put into the ratio with those of the deliveries.

The fulfillment of the qualitative requirements of the delivery of sample and serial deliveries is assessed. The test results are put into the ratio with those of the checked articles.

The complaint rate of sample and serial deliveries is assessed. The number of complaints is put into the ratio with those of the delivered positions.

# Price

## Price transparency

<b>Detailed information into calculation</b>	<b>100</b>
<b>Transparent price positions/offers of all performance components</b>	<b>50</b>
<b>Other price positions/calculations</b>	<b>0</b>

## Price level

<b>More than 1 % there under</b>	<b>100</b>
<b>Corresp. industry-specific index +/- 1 %</b>	<b>50</b>
<b>More than 1 % above</b>	<b>0</b>

The assessment is provided by the purchasing department and the product manager. The following aspects are judged:

- Information into the price calculation
- Rate of price increases in ratio to the industry-specific index (metal, synthetic material etc.) and/or price increase index of the supplier domicile

# Partnership

## Commercial / Technical Support

The assessment is provided by the purchasing department and the product manager. The following aspects are judged (every criterion gets 12.5 points):

- Information behaviour = good
- fast reaction at demands
- working off the reminding lists quickly
- Availability of a contact person = good
- Flexibility at short-term requirements
- Openness (problems inform, solutions search)
- Disposal make from documents
- Disposal make from sample

## Cooperation / Contracts

The assessment is provided by the purchasing department and the product manager. The following aspects are judged (every agreement gets 20 points):

- Area protection/exclusive representation
- Repurchase agreement
- Delivery contract
- Q-Contract
- Logistics contract